

CHARGE.BRUSSELS

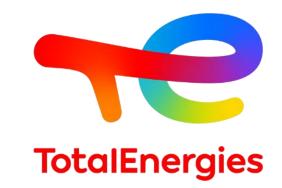


Bezoek - Visitez - Visit charge.brussels



The importance of the ecosystem

Michael Van Bercklaer – Sales Manager B2B @ TotalEnergies Charging Solutions Belgium



Selecting your next EV charging partner:

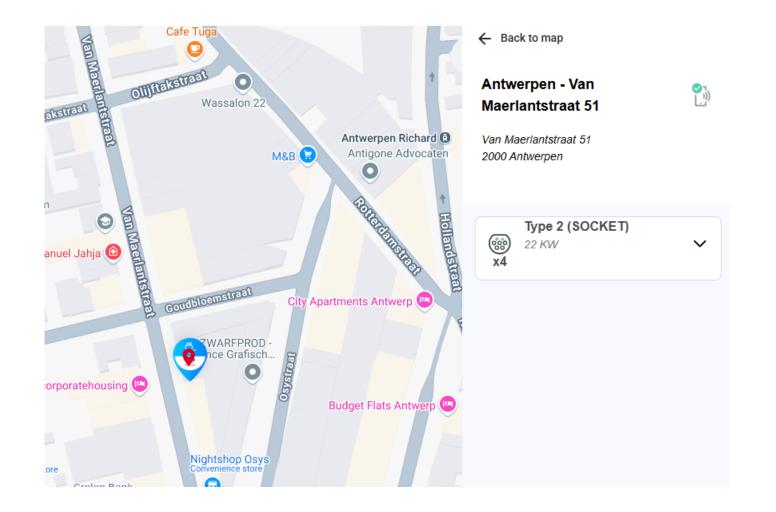
## TotalEnergies: Key Figures





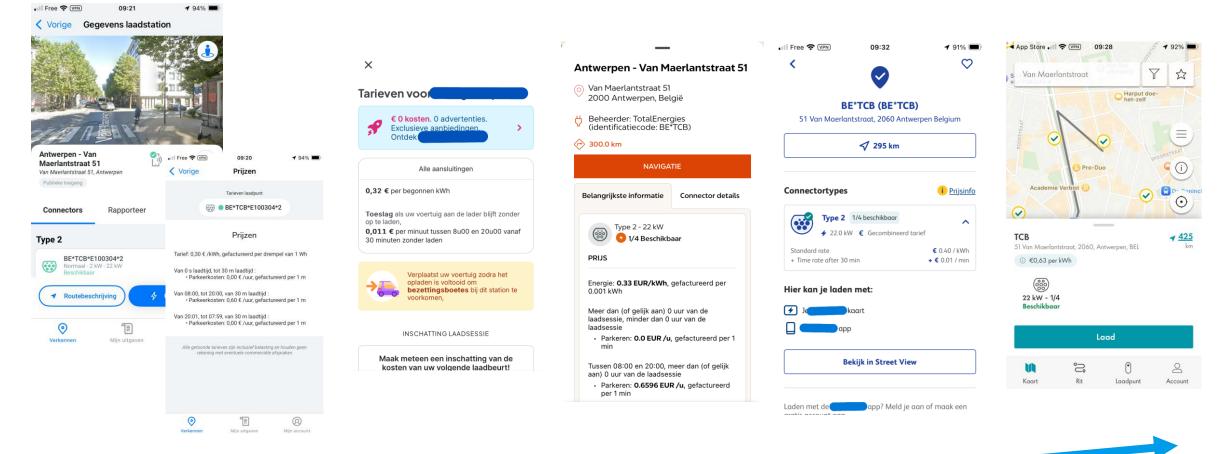
## **Price per kWh?**





# What price are you paying?





0,30 euro/kWh

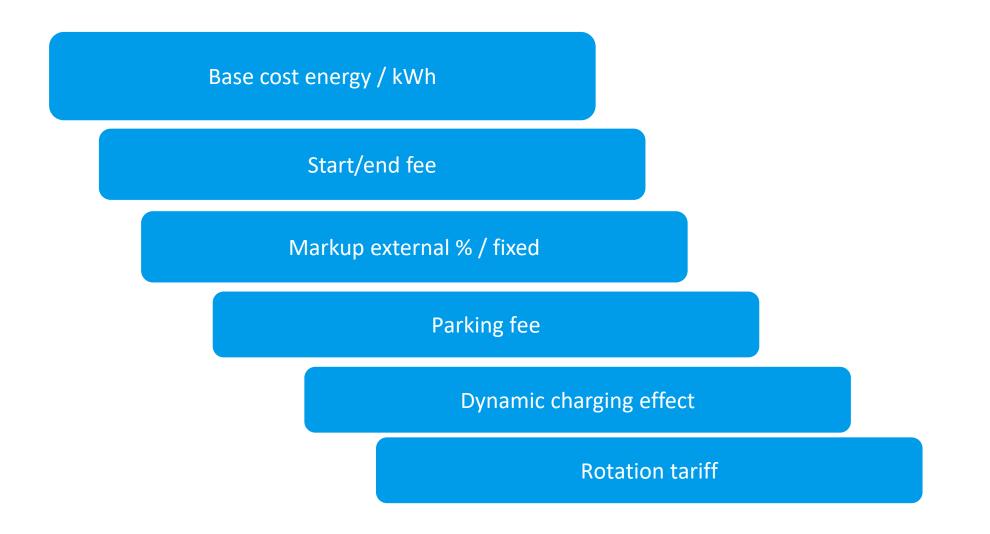
= x2 !

0,63 euro/kWh

4 27 03 2025 - On thE-MOVE 2025 - TotalEnergies

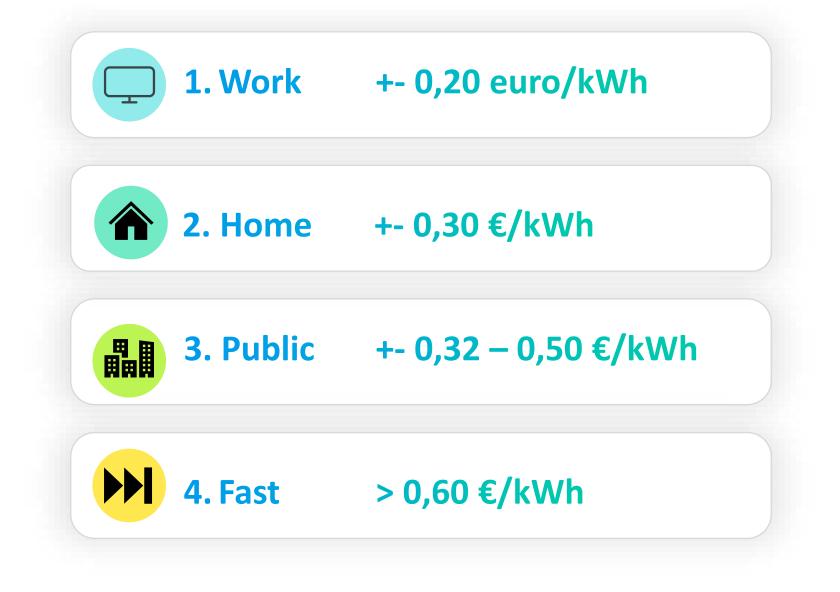
Price composition is unclear and often cannot be processed by eMSPs





# Where to charge?





**But how?** 

# **1. Car policy!**

2. Awareness

3. Follow-up

4. Motivate!





Hidden costs – impact on TCO



#### € Charging session pricing

Final price is set by the eMSP— not by the CPO!

#### **Q** Transparency matters

Look into mark-ups, transaction fees, and other hidden costs.

### Want to avoid extra charges?

Choose a provider that is both your CPO and eMSP Ensure they offer their own solution across all key segments:



# **TotalEnergies Charging Solutions in Belgium**





**Public** 6000 chargepoints + 1000 in BXL in 2025



Business
> 6000 chargepoints



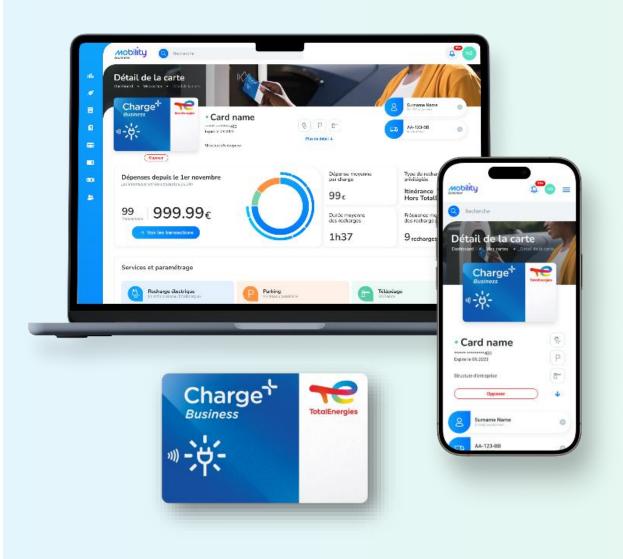
#### At employees' homes

> 5000 chargepoints



#### Fast charging

250 chargepoints



# The TotalEnergies eco-system



#### Provinces

- West-Vlaanderen/Flandre occidentale
- Vlaams-Brabant/Brabant
   Flamant

#### Cities 벋

- Antwerp
- 🗸 Ghent
- Brussels
- Braine-L' Alleud

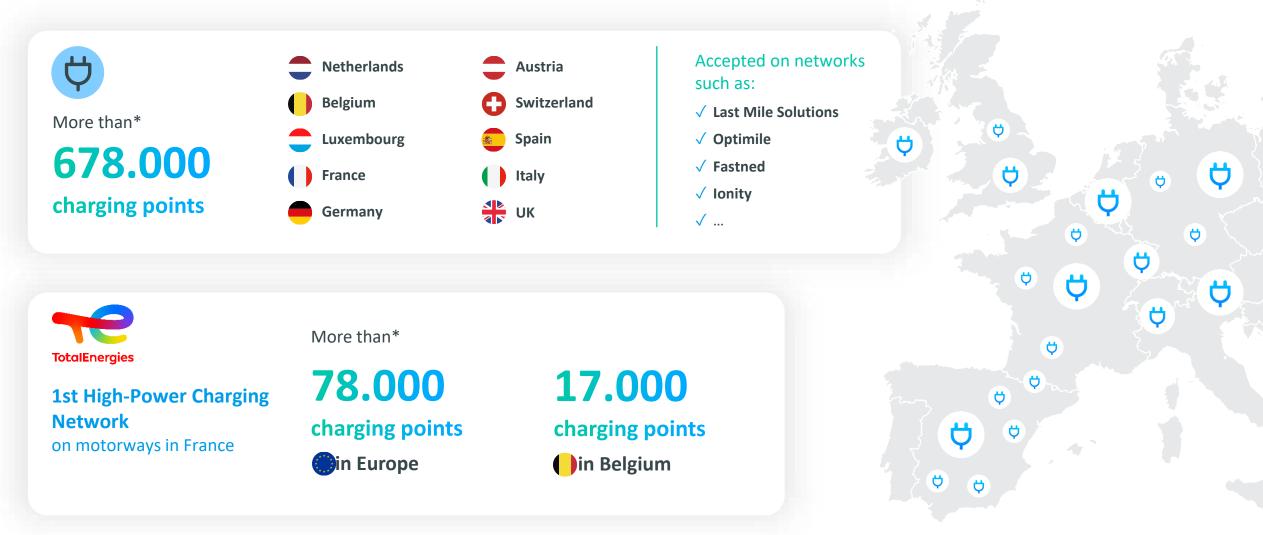
#### Fast charging 🛛 😁

 All over Belgium, more than 250 chargepoints by the end of 2025



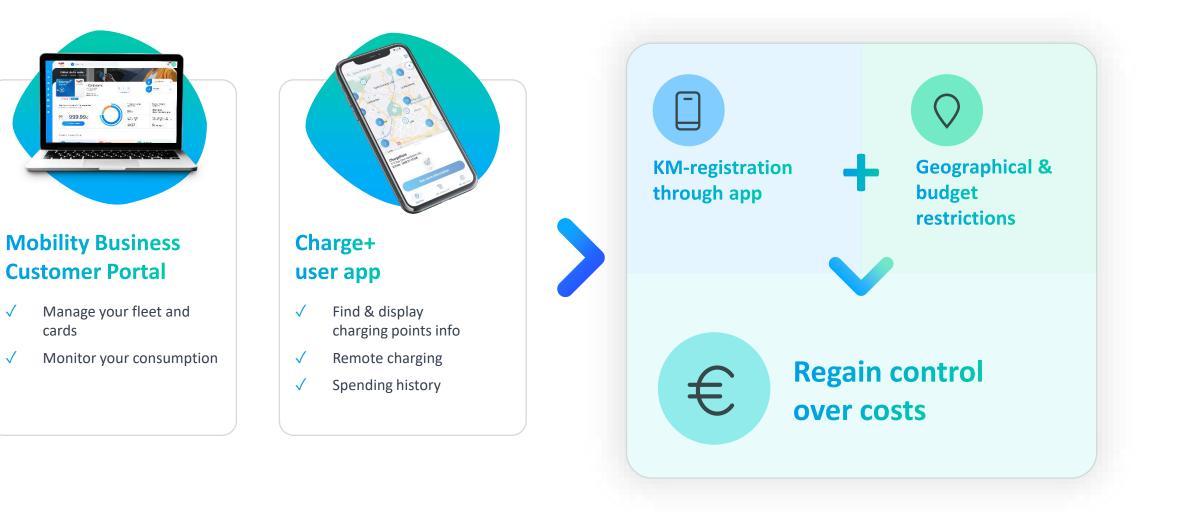
# Charge your vehicles on a wide network around you





# **Regain control** over the cost of your fleet





 $\checkmark$ 

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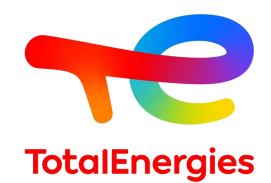


# One network to do it all

# **Optimized cost of EV charging**

# Long term partner – we are here to stay!

Business case? Get in touch!



# Meet us at our booth!

# Or send us an e-mail:



TCSBI Belgium - update